

Why Councils Should Strengthen Their Alumni Relationships April 6, 2025





Who Are Scouting Alumni?

"Scouting America defines Scouting Alumni as anyone who has ever been personally impacted by Scouting!"



Why Are Scouting Alumni Important?

Simply put, there are no better ambassadors for the Scouting program than Scouting Alumni.



Purpose & Presentations

What is the purpose of this session:

• To Illustrate Why Councils Should Strengthen Their Alumni Relationships



The Untapped Potential

Quite honestly, Scouting Alumni may be Scouting's most untapped potential...

Especially in terms of its potential for:

- Increased Volunteerism
- Shared Positive Life Experiences
- Subject Matter Expertise
- Personal Finances, etc.



View on Alumni Engagement

Many believe that alumni engagement is possibly the best tool to attract those who have been personally impacted by Scouting back to the campfire, then it will be to attract those who will be experiencing Scouting for the first time, especially since a lot of what they have heard about Scouting has been negative.

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Potential Opportunities for Scouting Alumni

The opportunities for Scouting Alumni are nearly endless, and include things such as:

- Boards of Review / Unit Commissioners
- Merit Badge Counselors / Subject Matter Experts
- Providing Resources (Materials, Finances, Contacts)
- Service (Unit / District / Council / Community)
- And the list goes on...



Missed Opportunities for Councils to Engage Alumni

With the seemingly endless opportunities for Scouting Alumni to add value to councils, one would think that every council would have strong Alumni Relations. However, that is not the case. Currently, nearly 25% of councils have no organized Alumni Committee or engagement.



Understanding Why Councils Resist Alumni Engagement

The reasons that councils resist actively engaging their Scouting Alumni are varied:

- Lack of understanding the benefits
- Limited council leadership buy-In
- Other priorities (Membership, Finances, Potential Merger, etc.)
- Limited professional staff
- Unwilling volunteers



Breaking Down Barriers to Alumni Engagement

"Historically, councils who actively engage their Scouting Alumni tend to have more opportunities for success than those who do not!"

> The above statement should be the motivation that council leadership needs to begin to develop strong alumni relations. Once they buy-in, things happen...



Recognizing a Council's Existing Alumni Activity

Recognizing a council's existing Alumni activity may be the first step in gaining the buy-in from council leadership. Illustrating what is currently taking place makes the thought of further developing Alumni Relations seem less daunting.

> Samples: Gathering of Eagles / Wood Badge Reunions / Camp Staff Weekends / Troop Anniversaries / OA Fellowships



Alumni Engagement

Engagement Opportunities:

@ Scouting Events

- Alumni or Eagle Scout Recognition Events
- Unit / District / Council Events

@ Service Events

- Service to Scouting
- Service to the Community
- @ Social /Special Events
 - **After Hour Social**

Camp Anniversaries, Reunions, etc.



Next Step - Committee Formation

When a council recognizes the volume and frequency of its own Alumni activity, the value and impact of Alumni engagement becomes more evident. Typically, such realizations give councils pause to consider formally creating an Alumni Committee to better organize, expand and promote their Alumni engagement.



Creating an Alumni Committee

The Council President and Scout Executive collectively find a dedicated, alumni-centric volunteer to serve as the Alumni Committee Chair. The Chair reports to the Council President, or possibly to a Council Vice President of Alumni Relations. The Committee Chair then recruits a minimum of three Vice Chairs: Membership, Engagement, and Communications.

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Building Relationships

- 1. Alumni events should not be financial sponsorship or membership recruitment events.
- 2. Financial solicitation should not be part of a group presentation, rather be one-on-one & down the road.
- 3. Membership and volunteer opportunities should be noted, not pressed. Have something in mind when asked.
- 4. LISTEN
- 5. FOLLOW UP



Committee Expansion

The Alumni Committee then begins to recruit additional Committee members to assist with the identification of, the conducting of outreach to, and the meaningful engagement of the council's Scouting Alumni.

> Remember, Alumni Relations is all about building relationships. If you establish trust with your Scouting Alumni, and if they feel that they are meaningfully engaged, they will continue coming back to the campfire year after year.



Available Alumni Resources

Scouting Alumni and the National Eagle Scout Association have a variety of proven resources to aid councils and their Alumni Committee(s). These include:

- Scouting Alumni Website: <u>https://scoutingalumni.org</u>
- NESA Website: <u>https://nesa.org</u>
- Spark Directory: <u>https://directory.scouting.org</u>
- Committee Guidebooks
- Guide to Hosting a Scouting Alumni Reunion
- Toolkit for Forming a Camp Alumni Association



Council Service Territories

Another valuable resources to councils and their Alumni Committees are the Council Service Territories (CSTs). All the Scouting America's CSTs have an Alumni Chair to assist councils with the Alumni relations needs. They can provide councils with a variety of resources including training, communication, and many proven best practices.



Alumni Training

There are numerous alumni-related online training modules on *training.scouting.org*. Simply login to your my.scouting.org. Then type the keyword search for "Alumni".



Alumni Training Modules

- Creating the Committee
- The Committee Chair's Role
- The Scout Executive's Role
- Affiliate & Affinity Group Relationships

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- Awards and Recognition
- Communications
- SPARK Database General User

Alumni Communities

Scouting Alumni has a subcommittee for Alumni Communities. These communities are made up of Alumni Affiliate & Affinity Groups, designated Scouting America partners (i.e., Civic and Community Based Organizations).

Scouting Alumni can find "connection points" amongst these groups with those who have similar interests and shared experiences.

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Scouting Alumni Umbrella

https://scoutingalumni.org/get-involved/alumni-communities/









Rotary

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NATURAL RESOURCES













Scouting 😵 America.



In Closing

- If your council is not actively seeking to engage their Scouting Alumni, they should be.
- If they are, then seek ways to expand the engagement, to be more inclusive. Widen your umbrella.
- Remember, the art of Alumni engagement is simply building lasting relationships.
- Scouting grows stronger through Alumni.



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Questions?



Jay Bottorff

Scouting Alumni - Council Support Lead jsbottorff1@gmail.com | (313) 633-5810



Upcoming Webinar...

Our next webinar will take place on Sunday, June 1st at 3:00 PM Pacific Time

> Topic: Alumni Communities Presenters: Bradley Taylor and Tim Brown



